

**Metro Detroit USBC Association**  
**Profit & Loss Budget Performance**  
 August 2018 through July 2019

	Aug '18 - J...	Budget	Aug '18 - J...	YTD Budget	Annual Bu...
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>5 · Earned revenues</b>					
5060 · Yearbook Sales	100.00	100.00	100.00	100.00	100.00
5310 · Interest-savings/short-term inv	3,130.86	300.00	3,130.86	300.00	300.00
5315 · Service Fees Collected	0.00		0.00		
5470 · Lane Certification Fees	10,310.00	10,400.00	10,310.00	10,400.00	10,400.00
5475 · Youth Shirts	654.99	4,000.00	654.99	4,000.00	4,000.00
5476 · Rulebooks	1,325.54		1,325.54		
<b>Total 5 · Earned revenues</b>	<b>15,521.39</b>	<b>14,800.00</b>	<b>15,521.39</b>	<b>14,800.00</b>	<b>14,800.00</b>
<b>5210 · Membership dues - individuals</b>					
5215 · Premium Upgrades	6,870.00	2,000.00	6,870.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	888,680.00	891,550.00	888,680.00	891,550.00	891,550.00
<b>Total 5210 · Membership dues - individuals</b>	<b>895,550.00</b>	<b>893,550.00</b>	<b>895,550.00</b>	<b>893,550.00</b>	<b>893,550.00</b>
<b>5480 · Merchandising Sales</b>					
5481 · Merchandise Sales	0.00		0.00		
5482 · Envelope & Program Sales	885.00		885.00		
5483 · Embroidery Income	804.61		804.61		
5480 · Merchandising Sales - Other	1,123.31	2,000.00	1,123.31	2,000.00	2,000.00
<b>Total 5480 · Merchandising Sales</b>	<b>2,812.92</b>	<b>2,000.00</b>	<b>2,812.92</b>	<b>2,000.00</b>	<b>2,000.00</b>
<b>5490 · Miscellaneous revenue</b>					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	325.00		325.00		
5494 · Bowl For The Cure	0.00		0.00		
5495 · Coaching Clinic	0.00		0.00		
5497 · 50/50 Proceeds	8,353.50	0.00	8,353.50	0.00	0.00
5490 · Miscellaneous revenue - Other	672.48	5,000.00	672.48	5,000.00	5,000.00
<b>Total 5490 · Miscellaneous revenue</b>	<b>9,350.98</b>	<b>5,000.00</b>	<b>9,350.98</b>	<b>5,000.00</b>	<b>5,000.00</b>
<b>5500 · Tournament Income</b>					
<b>5510 · Women's Tournament Entry Fees</b>					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	2,130.50		2,130.50		
5510 · Women's Tournament Entry Fees - O...	36,580.00		36,580.00		
<b>Total 5510 · Women's Tournament Entry Fees</b>	<b>40,710.50</b>		<b>40,710.50</b>		
<b>5520 · Open Tournament Entry Fees</b>					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	2,539.00		2,539.00		
5520 · Open Tournament Entry Fees - Other	32,690.00		32,690.00		
<b>Total 5520 · Open Tournament Entry Fees</b>	<b>37,229.00</b>		<b>37,229.00</b>		
<b>5530 · Doubles/Mixed Tourn Entry Fees</b>					
5531 · Mixed Miscellaneous Income	58.50		58.50		
5530 · Doubles/Mixed Tourn Entry Fees - Ot...	2,490.00		2,490.00		
<b>Total 5530 · Doubles/Mixed Tourn Entry Fees</b>	<b>2,548.50</b>		<b>2,548.50</b>		
<b>5540 · Senior Tournament Entry Fees</b>	8,300.00		8,300.00		
<b>5550 · Junior Masters Entry Fees</b>					
5551 · Jr Masters Sponsorship	500.00		500.00		
5556 · Junior Masters Miscellaneous	0.00		0.00		
5550 · Junior Masters Entry Fees - Other	5,280.00		5,280.00		
<b>Total 5550 · Junior Masters Entry Fees</b>	<b>5,780.00</b>		<b>5,780.00</b>		
<b>5560 · Youth Tournament Entry Fees</b>					
5561 · Youth Tournament Sponsorship	2,750.00		2,750.00		
5563 · 50/50 Youth	1,221.00		1,221.00		

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5560 · Youth Tournament Entry Fees - Other	20,295.00		20,295.00		
<b>Total 5560 · Youth Tournament Entry Fees</b>	<b>24,266.00</b>		<b>24,266.00</b>		
<b>5570 · Adult / Youth Entry Fees</b>					
5571 · Adult/Youth Sponsorship	150.00		150.00		
5573 · 50/50 Adult Youth	220.00		220.00		
5570 · Adult / Youth Entry Fees - Other	2,700.00		2,700.00		
<b>Total 5570 · Adult / Youth Entry Fees</b>	<b>3,070.00</b>		<b>3,070.00</b>		
<b>5580 · Queens Tournament Entry Fees</b>					
5581 · Queens Sponsorship	1,550.00		1,550.00		
5582 · Queens Bracket Income	55.00		55.00		
5580 · Queens Tournament Entry Fees - Other	1,575.00		1,575.00		
<b>Total 5580 · Queens Tournament Entry Fees</b>	<b>3,180.00</b>		<b>3,180.00</b>		
<b>5590 · Masters Tournament Entry Fees</b>					
5591 · Masters Sponsorship	1,500.00		1,500.00		
5592 · Masters Bracket Income	800.00		800.00		
5590 · Masters Tournament Entry Fees - Oth...	16,660.00		16,660.00		
<b>Total 5590 · Masters Tournament Entry Fees</b>	<b>18,960.00</b>		<b>18,960.00</b>		
<b>5600 · Sr Masters Tournament Entry Fee</b>					
5601 · Sr Masters Sponsorship	1,600.00		1,600.00		
5602 · Sr Masters Bracket Income	678.00		678.00		
5600 · Sr Masters Tournament Entry Fee - O...	13,212.00		13,212.00		
<b>Total 5600 · Sr Masters Tournament Entry Fee</b>	<b>15,490.00</b>		<b>15,490.00</b>		
<b>5610 · Super Sr Masters Entry Fees</b>					
5611 · Super Sr Masters Sponsorship	1,650.00		1,650.00		
5612 · Super Sr Masters Bracket Income	180.00		180.00		
5610 · Super Sr Masters Entry Fees - Other	6,300.00		6,300.00		
<b>Total 5610 · Super Sr Masters Entry Fees</b>	<b>8,130.00</b>		<b>8,130.00</b>		
<b>5620 · 500 Club Tournament Entry Fees</b>	<b>1,848.00</b>		<b>1,848.00</b>		
<b>5660 · Women's Series</b>					
5661 · Women's Series Event 1	1,965.00		1,965.00		
5662 · Women's Series Event 2	1,778.00		1,778.00		
5663 · Women's Series Event 3	2,064.00		2,064.00		
5664 · Women's Series Event 4	1,640.00		1,640.00		
5665 · Women's Series Event 5	1,440.00		1,440.00		
5668 · Women's Series Brackets	546.00		546.00		
5669 · Women's Series 50/50	276.00		276.00		
5670 · Women's Series Sponsorship	500.00		500.00		
5671 · Women's Series Invitational	675.00		675.00		
5673 · Men's Series	10,110.00		10,110.00		
5674 · Men's Series brackets	728.00		728.00		
5675 · Men's Series 50/50	270.00		270.00		
<b>Total 5660 · Women's Series</b>	<b>21,992.00</b>		<b>21,992.00</b>		
<b>Total 5500 · Tournament Income</b>	<b>191,504.00</b>		<b>191,504.00</b>		
<b>5680 · Michigan State Tournaments</b>					
5681 · Michigan State Masters	0.00		0.00		
5682 · Michigan State Senior Masters	0.00		0.00		
<b>Total 5680 · Michigan State Tournaments</b>	<b>0.00</b>		<b>0.00</b>		
<b>5690 · USBC Adult/Youth</b>	<b>0.00</b>		<b>0.00</b>		
<b>Total Income</b>	<b>1,114,739.29</b>	<b>915,350.00</b>	<b>1,114,739.29</b>	<b>915,350.00</b>	<b>915,350.00</b>
<b>Expense</b>					
7000 · State / National Dues					

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7061 · USBC Fees	454,186.00	456,145.00	454,186.00	456,145.00	456,145.00
7062 · USBC Youth Fees	9,052.00	9,000.00	9,052.00	9,000.00	9,000.00
7063 · MSUSBCBA Fees	0.00		0.00		
7064 · MSUSBCWBA Fees	0.00		0.00		
7065 · Michigan State USBC Youth Fees	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	33,362.00	33,365.00	33,362.00	33,365.00	33,365.00
<b>Total 7000 · State / National Dues</b>	<b>497,900.00</b>	<b>499,810.00</b>	<b>497,900.00</b>	<b>499,810.00</b>	<b>499,810.00</b>
<b>7100 · Member Programs</b>					
7110 · Awards - program-related	33,757.61	30,000.00	33,757.61	30,000.00	30,000.00
7112 · Crystal Awards	3,544.04		3,544.04		
7115 · Banquet	926.40	1,000.00	926.40	1,000.00	1,000.00
7120 · Directors Expenses	584.16		584.16		
7125 · Hall of Fame Expenses	0.00		0.00		
7135 · Bowling Showcase News	4,265.36	4,000.00	4,265.36	4,000.00	4,000.00
7140 · Promotion	4,011.23	5,000.00	4,011.23	5,000.00	5,000.00
7145 · RVP Expenses	276.25	500.00	276.25	500.00	500.00
7147 · Video / Bowling Showcase	18,341.00	20,000.00	18,341.00	20,000.00	20,000.00
7150 · Website Maintenance	420.00		420.00		
7155 · Yearbook	1,718.78	2,500.00	1,718.78	2,500.00	2,500.00
7160 · Member Handbook	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
<b>Total 7100 · Member Programs</b>	<b>71,844.83</b>	<b>67,000.00</b>	<b>71,844.83</b>	<b>67,000.00</b>	<b>67,000.00</b>
<b>7200 · Salaries &amp; related expenses</b>					
7220 · Salaries & wages	171,400.08	180,000.00	171,400.08	180,000.00	180,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	5,047.28	5,000.00	5,047.28	5,000.00	5,000.00
7240 · Employee Insurance	32,274.25	35,000.00	32,274.25	35,000.00	35,000.00
7245 · Retiree Insurance	9,000.00	10,800.00	9,000.00	10,800.00	10,800.00
7250 · Payroll taxes	20,044.67	26,000.00	20,044.67	26,000.00	26,000.00
7260 · Lane Inspectors Wages	2,350.00	6,000.00	2,350.00	6,000.00	6,000.00
7270 · Lane Certification Wages	5,900.00	4,000.00	5,900.00	4,000.00	4,000.00
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>246,016.28</b>	<b>266,800.00</b>	<b>246,016.28</b>	<b>266,800.00</b>	<b>266,800.00</b>
<b>7800 · Tournament Expenses</b>					
<b>7810 · Women's Tournament Expenses</b>					
7811 · Women's Tournament Prize List	24,083.00		24,083.00		
7812 · Women's Tournament Lineage	9,457.50		9,457.50		
7813 · Women's Tournament Help	972.00		972.00		
7815 · Women's Tournament Awards	309.90		309.90		
7817 · Women's Tournament Banquet	660.00		660.00		
7818 · Women's Tourn Squad Org/Misc	978.81		978.81		
7819 · Women's Tourn Staff Support	2,017.60		2,017.60		
<b>Total 7810 · Women's Tournament Expenses</b>	<b>38,478.81</b>		<b>38,478.81</b>		
<b>7820 · Open Tournament Expenses</b>					
7821 · Open Tournament Prize List	22,457.00		22,457.00		
7822 · Open Tournament Lineage	7,567.50		7,567.50		
7823 · Open Tournament Help	971.00		971.00		
7825 · Open Tournament Awards	309.90		309.90		
7827 · Open Tournament Banquet	330.00		330.00		
7828 · Open Tournament Squad Org/Misc	728.81		728.81		
7829 · Open Tournament Staff Support	1,678.40		1,678.40		
<b>Total 7820 · Open Tournament Expenses</b>	<b>34,042.61</b>		<b>34,042.61</b>		
<b>7830 · Doubles/Mixed Tourn Expenses</b>					
7831 · Doubles/Mixed Tourn Prize List	1,790.00		1,790.00		
7832 · Doubles/Mixed Tourn Lineage	504.00		504.00		
7833 · Doubles/Mixed Tourn Help	174.00		174.00		
7839 · Doubles/Mixed Tourn Staff Supp	414.00		414.00		
<b>Total 7830 · Doubles/Mixed Tourn Expenses</b>	<b>2,882.00</b>		<b>2,882.00</b>		

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<b>7840 · Senior Tournament Expenses</b>					
7841 · Senior Tournament Prize List	4,565.00		4,565.00		
7842 · Senior Tournament Lineage	2,794.50		2,794.50		
7843 · Senior Tournament Help	184.50		184.50		
7847 · Senior Tournament Banquet	90.00		90.00		
7848 · Senior Tournament Squad Organiz	40.00		40.00		
7849 · Senior Tournament Staff Support	311.25		311.25		
<b>Total 7840 · Senior Tournament Expenses</b>	<b>7,985.25</b>		<b>7,985.25</b>		
<b>7850 · Junior Masters Expenses</b>					
7851 · Junior Masters Scholarships	1,800.00		1,800.00		
7852 · Junior Masters Lineage	1,820.00		1,820.00		
7853 · Junior Masters Help	75.00		75.00		
7858 · Junior Masters Junior Gold Entr	600.00		600.00		
7859 · Junior Masters Staff Support	279.65		279.65		
<b>Total 7850 · Junior Masters Expenses</b>	<b>4,574.65</b>		<b>4,574.65</b>		
<b>7860 · Youth Tournament Expenses</b>					
7861 · Youth Tournament Scholarships	9,570.00		9,570.00		
7862 · Youth Tournament Lineage	10,095.00		10,095.00		
7863 · Youth Tournament Help	853.00		853.00		
7865 · Youth Tournament Awards	1,466.50		1,466.50		
7867 · Youth Tournament Banquet	915.60		915.60		
7868 · Youth Tournament Patches	2,535.79		2,535.79		
7869 · Youth Tournament Staff Support	1,252.80		1,252.80		
<b>Total 7860 · Youth Tournament Expenses</b>	<b>26,688.69</b>		<b>26,688.69</b>		
<b>7870 · Adult / Youth Expenses</b>					
7871 · Adult / Youth Scholarships	1,380.00		1,380.00		
7872 · Adult / Youth Lineage	1,104.00		1,104.00		
7873 · Adult / Youth Tournament Help	168.00		168.00		
7879 · Adult / Youth Staff Support	147.20		147.20		
<b>Total 7870 · Adult / Youth Expenses</b>	<b>2,799.20</b>		<b>2,799.20</b>		
<b>7880 · Queens Expenses</b>					
7881 · Queens Prize List	2,650.00		2,650.00		
7882 · Queens Lineage	456.50		456.50		
7885 · Queens Awards	51.90		51.90		
7889 · Queens Staff Support	57.50		57.50		
<b>Total 7880 · Queens Expenses</b>	<b>3,215.90</b>		<b>3,215.90</b>		
<b>7890 · Masters Expenses</b>					
7891 · Masters Prize List	14,900.00		14,900.00		
7892 · Masters Lineage	2,052.00		2,052.00		
7895 · Masters Awards	51.90		51.90		
7899 · Masters Staff Support	495.00		495.00		
<b>Total 7890 · Masters Expenses</b>	<b>17,498.90</b>		<b>17,498.90</b>		
<b>7900 · Sr Masters Expenses</b>					
7901 · Sr Masters Prize List	14,105.00		14,105.00		
7902 · Sr Masters Lineage	2,128.50		2,128.50		
7905 · Sr Masters Awards	51.90		51.90		
7909 · Sr Masters Staff Support	392.00		392.00		
<b>Total 7900 · Sr Masters Expenses</b>	<b>16,677.40</b>		<b>16,677.40</b>		
<b>7910 · Super Sr Masters Expenses</b>					
7911 · Super Sr Masters Prize List	6,125.00		6,125.00		
7912 · Super Sr Masters Lineage	772.00		772.00		
7915 · Super Sr Masters Awards	51.90		51.90		
7919 · Super Sr Masters Staff Support	217.00		217.00		
<b>Total 7910 · Super Sr Masters Expenses</b>	<b>7,165.90</b>		<b>7,165.90</b>		

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<b>7920 · 500 Club Expenses</b>					
7921 · 500 Club Prize List	960.00		960.00		
7922 · 500 Club Lineage	600.00		600.00		
7923 · 500 Club Help	112.00		112.00		
7929 · 500 Club Staff Support	120.00		120.00		
<b>Total 7920 · 500 Club Expenses</b>	<b>1,792.00</b>		<b>1,792.00</b>		
<b>7940 · Women's Series Expenses</b>					
7941 · Women's Series Prize List	7,620.00		7,620.00		
7942 · Women's Series Lineage	1,744.00		1,744.00		
7943 · Women's Series Cup prize list	1,950.00		1,950.00		
7944 · Women's Series Banquet	285.00		285.00		
7947 · Men's Series Prize List	7,710.00		7,710.00		
7948 · Men's Series lineage	1,884.00		1,884.00		
7949 · Men's Series Cup Prize List	2,100.00		2,100.00		
<b>Total 7940 · Women's Series Expenses</b>	<b>23,293.00</b>		<b>23,293.00</b>		
<b>Total 7800 · Tournament Expenses</b>	<b>187,094.31</b>		<b>187,094.31</b>		
<b>8100 · Non-personnel expenses</b>					
8105 · Accounting fees	1,150.00	1,200.00	1,150.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	408.56	1,000.00	408.56	1,000.00	1,000.00
8125 · Merchandise Inventory	0.00		0.00		
8130 · Office equip rental & repairs	7,381.11	8,000.00	7,381.11	8,000.00	8,000.00
8135 · Office Supplies	16,000.61	18,000.00	16,000.61	18,000.00	18,000.00
8140 · Postage, shipping, delivery	7,475.28	10,000.00	7,475.28	10,000.00	10,000.00
8150 · Telephone & telecommunications	3,954.52	4,000.00	3,954.52	4,000.00	4,000.00
8155 · Veterans Bowling	140.00	600.00	140.00	600.00	600.00
8160 · Mobile Application	1,200.00	800.00	1,200.00	800.00	800.00
8167 · Vehicle Registration Fees	136.00	150.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	1,262.84	2,400.00	1,262.84	2,400.00	2,400.00
8169 · Vehicle Gas	2,849.06	3,000.00	2,849.06	3,000.00	3,000.00
8173 · Vehicle Insurance	1,852.00	0.00	1,852.00	0.00	0.00
<b>Total 8100 · Non-personnel expenses</b>	<b>43,809.98</b>	<b>49,150.00</b>	<b>43,809.98</b>	<b>49,150.00</b>	<b>49,150.00</b>
<b>8200 · Occupancy expenses</b>					
8210 · Rent	26,106.00	27,000.00	26,106.00	27,000.00	27,000.00
8245 · Security	306.00	500.00	306.00	500.00	500.00
<b>Total 8200 · Occupancy expenses</b>	<b>26,412.00</b>	<b>27,500.00</b>	<b>26,412.00</b>	<b>27,500.00</b>	<b>27,500.00</b>
<b>8300 · Travel &amp; meetings expenses</b>					
8305 · Assoc Managers Expense Account	4,640.86	4,000.00	4,640.86	4,000.00	4,000.00
8315 · Delegate Expense	8,965.00	10,000.00	8,965.00	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	334.00	4,000.00	334.00	4,000.00	4,000.00
8325 · Lane Certification Mileage/Exp	3,983.31	2,000.00	3,983.31	2,000.00	2,000.00
8330 · Meeting Expense	2,101.96	1,500.00	2,101.96	1,500.00	1,500.00
8335 · President's Expense Account	1,680.15	1,500.00	1,680.15	1,500.00	1,500.00
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>21,705.28</b>	<b>23,000.00</b>	<b>21,705.28</b>	<b>23,000.00</b>	<b>23,000.00</b>
<b>8500 · Misc expenses</b>					
8520 · Insurance - non-employee	1,708.00	1,700.00	1,708.00	1,700.00	1,700.00
8525 · Insurance - Workers Comp	1,110.00	1,500.00	1,110.00	1,500.00	1,500.00
<b>Total 8500 · Misc expenses</b>	<b>2,818.00</b>	<b>3,200.00</b>	<b>2,818.00</b>	<b>3,200.00</b>	<b>3,200.00</b>
<b>8600 · Business expenses</b>					
8680 · VISA/MC Service Charges	2,316.99	2,500.00	2,316.99	2,500.00	2,500.00
<b>Total 8600 · Business expenses</b>	<b>2,316.99</b>	<b>2,500.00</b>	<b>2,316.99</b>	<b>2,500.00</b>	<b>2,500.00</b>
<b>Total Expense</b>	<b>1,099,917.67</b>	<b>938,960.00</b>	<b>1,099,917.67</b>	<b>938,960.00</b>	<b>938,960.00</b>
<b>Net Ordinary Income</b>	<b>14,821.62</b>	<b>-23,610.00</b>	<b>14,821.62</b>	<b>-23,610.00</b>	<b>-23,610.00</b>

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10/07/19

Accrual Basis

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	Aug '18 - J...	Budget	Aug '18 - J...	YTD Budget	Annual Bu...
Net Income	<u>14,821.62</u>	<u>-23,610.00</u>	<u>14,821.62</u>	<u>-23,610.00</u>	<u>-23,610.00</u>