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Accrual Basis

**Metro Detroit USBC Association**  
**Profit & Loss Budget Performance**  
**July 2016**

	Jul 16	Budget	Aug '15 - Jul 16	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>5 · Earned revenues</b>					
5060 · Yearbook Sales	0.00		130.00	100.00	100.00
5310 · Interest-savings/short-term inv	2,152.38		2,219.82	300.00	300.00
5315 · Service Fees Collected	-82.00		0.00		
5470 · Lane Certification Fees	0.00		9,234.00	10,400.00	10,400.00
5475 · Youth Shirts	0.00		2,719.58	4,000.00	4,000.00
<b>Total 5 · Earned revenues</b>	<b>2,070.38</b>		<b>14,303.40</b>	<b>14,800.00</b>	<b>14,800.00</b>
<b>5210 · Membership dues - individuals</b>					
5215 · Premium Upgrades	6,405.00		7,590.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	-4,885.00		834,294.50	850,175.00	850,175.00
<b>Total 5210 · Membership dues - individuals</b>	<b>1,520.00</b>		<b>841,884.50</b>	<b>852,175.00</b>	<b>852,175.00</b>
<b>5480 · Merchandising Sales</b>					
5481 · Merchandise Sales	0.00		0.00	2,000.00	2,000.00
5482 · Envelope & Program Sales	0.00		910.00		
5483 · Embroidery Income	0.00		280.40		
5480 · Merchandising Sales - Other	-4,034.72		781.28		
<b>Total 5480 · Merchandising Sales</b>	<b>-4,034.72</b>		<b>1,971.68</b>	<b>2,000.00</b>	<b>2,000.00</b>
<b>5485 · Michigan State Tournament Incom</b>					
5486 · Brackets	-94,699.00		0.00		
5487 · Raffles	-50,045.59		0.00		
5488 · Embroidery	0.00		0.00		
5489 · Merchandise	333.94		0.00		
<b>Total 5485 · Michigan State Tournament Incom</b>	<b>-144,410.65</b>		<b>0.00</b>		
<b>5490 · Miscellaneous revenue</b>					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	-3,015.44		324.56		
5494 · Bowl For The Cure	0.00		0.00		
5495 · Coaching Clinic	0.00		0.00		
5497 · 50/50 Proceeds	0.00		6,436.00	5,000.00	5,000.00
5490 · Miscellaneous revenue - Other	1,484.00		2,183.85		
<b>Total 5490 · Miscellaneous revenue</b>	<b>-1,531.44</b>		<b>8,944.41</b>	<b>5,000.00</b>	<b>5,000.00</b>
<b>5500 · Tournament Income</b>					
<b>5510 · Women's Tournament Entry Fees</b>					
5511 · Women's Sponsorship	3,000.00		3,000.00		
5512 · Women's Bracket/Jackpot Income	0.00		2,175.00		
5510 · Women's Tournament Entry Fees - ...	0.00		37,946.00		
<b>Total 5510 · Women's Tournament Entry Fe...</b>	<b>3,000.00</b>		<b>43,121.00</b>		
<b>5520 · Open Tournament Entry Fees</b>					
5521 · Open Tournament Sponsorship	3,000.00		3,000.00		
5522 · Open Bracket Income	0.00		2,815.00		
5520 · Open Tournament Entry Fees - Other	0.00		38,445.00		
<b>Total 5520 · Open Tournament Entry Fees</b>	<b>3,000.00</b>		<b>44,260.00</b>		
<b>5540 · Senior Tournament Entry Fees</b>	0.00		5,100.00		
<b>5550 · Junior Masters Entry Fees</b>					
5551 · Jr Masters Sponsorship	500.00		600.00		
5556 · Junior Masters Miscellaneous	0.00		20.00		
5550 · Junior Masters Entry Fees - Other	0.00		4,185.00		
<b>Total 5550 · Junior Masters Entry Fees</b>	<b>500.00</b>		<b>4,805.00</b>		
<b>5560 · Youth Tournament Entry Fees</b>					
5561 · Youth Tournament Sponsorship	2,000.00		2,750.00		
5563 · 50/50 Youth	0.00		1,182.00		
5560 · Youth Tournament Entry Fees - Other	0.00		23,210.00		
<b>Total 5560 · Youth Tournament Entry Fees</b>	<b>2,000.00</b>		<b>27,142.00</b>		
<b>5570 · Adult / Youth Entry Fees</b>					

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	Jul 16	Budget	Aug '15 - Jul 16	YTD Budget	Annual Budget
5571 · Adult/Youth Sponsorship	0.00		100.00		
5570 · Adult / Youth Entry Fees - Other	0.00		1,240.00		
<b>Total 5570 · Adult / Youth Entry Fees</b>	<b>0.00</b>		<b>1,340.00</b>		
<b>5580 · Queens Tournament Entry Fees</b>					
5581 · Queens Sponsorship	500.00		750.00		
5582 · Queens Bracket Income	0.00		190.00		
5580 · Queens Tournament Entry Fees - Ot...	0.00		3,455.00		
<b>Total 5580 · Queens Tournament Entry Fees</b>	<b>500.00</b>		<b>4,395.00</b>		
<b>5590 · Masters Tournament Entry Fees</b>					
5591 · Masters Sponsorship	1,500.00		1,750.00		
5592 · Masters Bracket Income	0.00		1,220.00		
5590 · Masters Tournament Entry Fees - O...	0.00		17,240.00		
<b>Total 5590 · Masters Tournament Entry Fees</b>	<b>1,500.00</b>		<b>20,210.00</b>		
<b>5600 · Sr Masters Tournament Entry Fee</b>					
5601 · Sr Masters Sponsorship	1,500.00		1,750.00		
5602 · Sr Masters Bracket Income	0.00		530.00		
5600 · Sr Masters Tournament Entry Fee - ...	0.00		15,980.00		
<b>Total 5600 · Sr Masters Tournament Entry Fee</b>	<b>1,500.00</b>		<b>18,260.00</b>		
<b>5610 · Super Sr Masters Entry Fees</b>					
5611 · Super Sr Masters Sponsorship	500.00		500.00		
5612 · Super Sr Masters Bracket Income	0.00		335.00		
5610 · Super Sr Masters Entry Fees - Other	0.00		6,700.00		
<b>Total 5610 · Super Sr Masters Entry Fees</b>	<b>500.00</b>		<b>7,535.00</b>		
<b>5620 · 500 Club Tournament Entry Fees</b>	<b>0.00</b>		<b>1,407.00</b>		
<b>5660 · Women's Series</b>					
5661 · Women's Series Event 1	0.00		1,645.00		
5662 · Women's Series Event 2	0.00		1,250.00		
5663 · Women's Series Event 3	0.00		1,130.00		
5664 · Women's Series Event 4	0.00		1,325.00		
5665 · Women's Series Event 5	0.00		1,155.00		
5666 · Women's Series Event 6	0.00		120.00		
5668 · Women's Series Brackets	0.00		420.00		
5669 · Women's Series 50/50	0.00		1,209.00		
5671 · Women's Series Invitational	0.00		320.00		
5672 · Women's Series Banquet	0.00		130.00		
5660 · Women's Series - Other	0.00		80.00		
<b>Total 5660 · Women's Series</b>	<b>0.00</b>		<b>8,784.00</b>		
<b>Total 5500 · Tournament Income</b>	<b>12,500.00</b>		<b>186,359.00</b>		
<b>5680 · Michigan State Tournaments</b>					
5681 · Michigan State Masters	0.00		0.00		
5682 · Michigan State Senior Masters	0.00		0.00		
<b>Total 5680 · Michigan State Tournaments</b>	<b>0.00</b>		<b>0.00</b>		
<b>Total Income</b>	<b>-133,886.43</b>		<b>1,053,462.99</b>	<b>873,975.00</b>	<b>873,975.00</b>
<b>Expense</b>					
6560 · Payroll Expenses	0.00		0.00		
<b>7000 · State / National Dues</b>					
7061 · USBC Fees	452.00		408,325.00	411,250.00	411,250.00
7062 · USBC Youth Fees	284.00		11,644.00	10,400.00	10,400.00
7063 · MSUSBCBA Fees	37.00		26,057.00	25,100.00	25,100.00
7064 · MSUSBCWBA Fees	11.00		14,585.00	14,625.00	14,625.00
7065 · MSUSBC Youth Fees	0.00		1,300.00	1,300.00	1,300.00
<b>Total 7000 · State / National Dues</b>	<b>784.00</b>		<b>461,911.00</b>	<b>462,675.00</b>	<b>462,675.00</b>
<b>7100 · Member Programs</b>					
7110 · Awards - program-related	-932.80		24,717.31	20,000.00	20,000.00
7112 · Crystal Awards	4,766.97		3,521.97		
7115 · Banquet	1,683.75		1,423.75	1,000.00	1,000.00

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	Jul 16	Budget	Aug '15 - Jul 16	YTD Budget	Annual Budget
7120 · Directors Expenses	0.00		0.00	500.00	500.00
7125 · Hall of Fame Expenses	-3,015.44		0.00		
7140 · Promotion	75.00		3,569.13	5,000.00	5,000.00
7145 · RVP Expenses	0.00		191.25	500.00	500.00
7147 · Video / Bowling Showcase	29,000.00		14,663.44	15,000.00	15,000.00
7150 · Website Maintenance	2,500.00		420.00	1,000.00	1,000.00
7155 · Yearbook	2,500.00		2,500.00	2,500.00	2,500.00
<b>Total 7100 · Member Programs</b>	<b>36,577.48</b>		<b>51,006.85</b>	<b>45,500.00</b>	<b>45,500.00</b>
<b>7200 · Salaries &amp; related expenses</b>					
7220 · Salaries & wages	13,809.89		174,784.31	170,000.00	170,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7222 · State Tourn Embroidery Payroll	0.00		0.00		
7223 · Video Production Payroll	-21,000.00		0.00		
7230 · Pension plan contributions	630.00		5,333.75	5,000.00	5,000.00
7240 · Employee Insurance	9,728.07		33,422.58	45,000.00	45,000.00
7245 · Retiree Insurance	0.00		10,800.00	10,800.00	10,800.00
7250 · Payroll taxes	-3,146.22		26,990.26	26,000.00	26,000.00
7260 · Lane Inspectors Wages	300.00		6,705.00	8,000.00	8,000.00
7270 · Lane Certification Wages	668.50		3,060.00	4,000.00	4,000.00
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>990.24</b>		<b>261,095.90</b>	<b>268,800.00</b>	<b>268,800.00</b>
<b>7800 · Tournament Expenses</b>					
<b>7810 · Women's Tournament Expenses</b>					
7811 · Women's Tournament Prize List	0.00		25,116.00		
7812 · Women's Tournament Lineage	0.00		10,327.50		
7813 · Women's Tournament Help	0.00		1,249.00		
7815 · Women's Tournament Awards	0.00		656.71		
7818 · Women's Tourn Squad Org/Misc	0.00		1,630.77		
7819 · Women's Tourn Staff Support	2,211.20		2,211.20		
<b>Total 7810 · Women's Tournament Expenses</b>	<b>2,211.20</b>		<b>41,191.18</b>		
<b>7820 · Open Tournament Expenses</b>					
7821 · Open Tournament Prize List	0.00		26,676.00		
7822 · Open Tournament Lineage	0.00		9,217.50		
7823 · Open Tournament Help	0.00		1,303.00		
7825 · Open Tournament Awards	0.00		656.71		
7828 · Open Tournament Squad Org/Misc	0.00		1,390.76		
7829 · Open Tournament Staff Support	1,955.20		1,955.20		
<b>Total 7820 · Open Tournament Expenses</b>	<b>1,955.20</b>		<b>41,199.17</b>		
<b>7840 · Senior Tournament Expenses</b>					
7841 · Senior Tournament Prize List	0.00		2,805.00		
7842 · Senior Tournament Lineage	0.00		1,721.25		
7843 · Senior Tournament Help	0.00		274.00		
7849 · Senior Tournament Staff Support	191.25		191.25		
<b>Total 7840 · Senior Tournament Expenses</b>	<b>191.25</b>		<b>4,991.50</b>		
<b>7850 · Junior Masters Expenses</b>					
7851 · Junior Masters Scholarships	0.00		1,240.00		
7852 · Junior Masters Lineage	0.00		1,273.50		
7853 · Junior Masters Help	0.00		296.50		
7858 · Junior Masters Junior Gold Entr	0.00		600.00		
7859 · Junior Masters Staff Support	213.85		213.85		
<b>Total 7850 · Junior Masters Expenses</b>	<b>213.85</b>		<b>3,623.85</b>		
<b>7860 · Youth Tournament Expenses</b>					
7861 · Youth Tournament Scholarships	0.00		10,300.00		
7862 · Youth Tournament Lineage	0.00		5,441.25		
7863 · Youth Tournament Help	0.00		982.00		
7865 · Youth Tournament Awards	0.00		2,840.10		
7867 · Youth Tournament Banquet	0.00		687.60		
7868 · Youth Tournament Patches	0.00		4,101.23		
7869 · Youth Tournament Staff Support	1,425.60		1,425.60		
<b>Total 7860 · Youth Tournament Expenses</b>	<b>1,425.60</b>		<b>25,777.78</b>		

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<b>7870 · Adult / Youth Expenses</b>					
7871 · Adult / Youth Scholarships	0.00		630.00		
7872 · Adult / Youth Lineage	0.00		630.00		
7873 · Adult / Youth Tournament Help	0.00		62.00		
7879 · Adult / Youth Staff Support	67.20		67.20		
<b>Total 7870 · Adult / Youth Expenses</b>	<b>67.20</b>		<b>1,389.20</b>		
<b>7880 · Queens Expenses</b>					
7881 · Queens Prize List	0.00		3,620.00		
7882 · Queens Lineage	0.00		507.50		
7883 · Queens Help	0.00		40.00		
7885 · Queens Awards	0.00		371.24		
7889 · Queens Staff Support	95.00		95.00		
<b>Total 7880 · Queens Expenses</b>	<b>95.00</b>		<b>4,633.74</b>		
<b>7890 · Masters Expenses</b>					
7891 · Masters Prize List	0.00		14,900.00		
7892 · Masters Lineage	0.00		4,273.50		
7895 · Masters Awards	0.00		586.70		
7899 · Masters Staff Support	526.50		526.50		
<b>Total 7890 · Masters Expenses</b>	<b>526.50</b>		<b>20,286.70</b>		
<b>7900 · Sr Masters Expenses</b>					
7901 · Sr Masters Prize List	0.00		14,775.00		
7902 · Sr Masters Lineage	0.00		2,425.50		
7903 · Sr Masters Help	0.00		50.00		
7905 · Sr Masters Awards	0.00		512.36		
7909 · Sr Masters Staff Support	469.00		469.00		
<b>Total 7900 · Sr Masters Expenses</b>	<b>469.00</b>		<b>18,231.86</b>		
<b>7910 · Super Sr Masters Expenses</b>					
7911 · Super Sr Masters Prize List	0.00		5,375.00		
7912 · Super Sr Masters Lineage	0.00		1,233.00		
7915 · Super Sr Masters Awards	0.00		363.86		
7919 · Super Sr Masters Staff Support	234.50		234.50		
<b>Total 7910 · Super Sr Masters Expenses</b>	<b>234.50</b>		<b>7,206.36</b>		
<b>7920 · 500 Club Expenses</b>					
7921 · 500 Club Prize List	0.00		810.00		
7922 · 500 Club Lineage	0.00		542.70		
7923 · 500 Club Help	0.00		60.00		
7929 · 500 Club Staff Support	100.50		100.50		
<b>Total 7920 · 500 Club Expenses</b>	<b>100.50</b>		<b>1,513.20</b>		
<b>7940 · Women's Series Expenses</b>					
7941 · Women's Series Prize List	0.00		7,826.00		
7942 · Women's Series Lineage	0.00		1,548.00		
7943 · Women's Series Cup prize list	0.00		2,100.00		
7944 · Women's Series Banquet	0.00		240.00		
7946 · Miscellaneous Expenses	0.00		235.22		
<b>Total 7940 · Women's Series Expenses</b>	<b>0.00</b>		<b>11,949.22</b>		
<b>Total 7800 · Tournament Expenses</b>	<b>7,489.80</b>		<b>181,993.76</b>		
<b>8100 · Non-personnel expenses</b>					
8105 · Accounting fees	0.00		1,070.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	0.00		795.99	1,000.00	1,000.00
8120 · Licensing Fees	20.00		670.00		
8125 · Merchandise Inventory	-4,065.72		0.00		
8130 · Office equip rental & repairs	463.83		8,817.50	8,000.00	8,000.00
8135 · Office Supplies	-1,778.74		18,564.73	15,000.00	15,000.00
8140 · Postage, shipping, delivery	-470.83		11,110.92	13,000.00	13,000.00
8150 · Telephone & telecommunications	354.58		3,861.69	4,000.00	4,000.00
8155 · Veterans Bowling	0.00		481.86	800.00	800.00
8159 · Delivery Equipment	0.00		516.79		
8160 · Mobile Application	60.00		720.00	600.00	600.00

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8167 · Vehicle Registration Fees	0.00		136.00	150.00	150.00
8168 · Vehicle Maintenance	300.00		2,290.11	2,400.00	2,400.00
8169 · Vehicle Gas	0.00		2,618.66	4,000.00	4,000.00
8171 · State Tournament Activities	0.00		0.00		
8172 · State Tournament Embroidery Exp	0.00		0.00		
<b>Total 8100 · Non-personnel expenses</b>	<b>-5,116.88</b>		<b>51,654.25</b>	<b>50,150.00</b>	<b>50,150.00</b>
<b>8200 · Occupancy expenses</b>					
8210 · Rent	1,982.00		26,400.00	27,000.00	27,000.00
8245 · Security	0.00		408.00	500.00	500.00
<b>Total 8200 · Occupancy expenses</b>	<b>1,982.00</b>		<b>26,808.00</b>	<b>27,500.00</b>	<b>27,500.00</b>
<b>8300 · Travel &amp; meetings expenses</b>					
8305 · Assoc Managers Expense Account	1,606.96		4,270.91	4,000.00	4,000.00
8315 · Delegate Expense	950.00		10,179.98	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	151.20		3,827.32	5,000.00	5,000.00
8325 · Lane Certification Mileage/Exp	357.26		1,541.76	2,400.00	2,400.00
8330 · Meeting Expense	0.00		1,115.42	1,500.00	1,500.00
8335 · President's Expense Account	590.76		2,022.09	1,500.00	1,500.00
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>3,656.18</b>		<b>22,957.48</b>	<b>24,400.00</b>	<b>24,400.00</b>
<b>8500 · Misc expenses</b>					
8505 · Advertising expenses	0.00		1,500.00	2,000.00	2,000.00
8520 · Insurance - non-employee	0.00		3,080.00	1,300.00	1,300.00
8525 · Insurance - Workers Comp	0.00		1,033.00	1,200.00	1,200.00
<b>Total 8500 · Misc expenses</b>	<b>0.00</b>		<b>5,613.00</b>	<b>4,500.00</b>	<b>4,500.00</b>
<b>8600 · Business expenses</b>					
8680 · VISA/MC Service Charges	17.61		2,072.25	1,500.00	1,500.00
<b>Total 8600 · Business expenses</b>	<b>17.61</b>		<b>2,072.25</b>	<b>1,500.00</b>	<b>1,500.00</b>
<b>Total Expense</b>	<b>46,380.43</b>		<b>1,065,112.49</b>	<b>885,025.00</b>	<b>885,025.00</b>
<b>Net Ordinary Income</b>	<b>-180,266.86</b>		<b>-11,649.50</b>	<b>-11,050.00</b>	<b>-11,050.00</b>
<b>Net Income</b>	<b>-180,266.86</b>		<b>-11,649.50</b>	<b>-11,050.00</b>	<b>-11,050.00</b>