

Metro Detroit USBC Association
Profit & Loss Budget Performance
 August 2017 through July 2018

	Aug '17 - J...	Budget	Aug '17 - J...	YTD Budget	Annual Bu...
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5060 · Yearbook Sales	140.00	100.00	140.00	100.00	100.00
5310 · Interest-savings/short-term inv	2,949.82	200.00	2,949.82	200.00	200.00
5315 · Service Fees Collected	0.00		0.00		
5470 · Lane Certification Fees	12,660.00	10,000.00	12,660.00	10,000.00	10,000.00
5475 · Youth Shirts	2,102.46	2,000.00	2,102.46	2,000.00	2,000.00
Total 5 · Earned revenues	17,852.28	12,300.00	17,852.28	12,300.00	12,300.00
5210 · Membership dues - individuals					
5215 · Premium Upgrades	6,705.00	2,000.00	6,705.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	934,110.00	927,868.00	934,110.00	927,868.00	927,868.00
Total 5210 · Membership dues - individuals	940,815.00	929,868.00	940,815.00	929,868.00	929,868.00
5480 · Merchandising Sales					
5481 · Merchandise Sales	-1,133.08	2,000.00	-1,133.08	2,000.00	2,000.00
5482 · Envelope & Program Sales	830.00		830.00		
5483 · Embroidery Income	338.07		338.07		
5480 · Merchandising Sales - Other	0.00	0.00	0.00	0.00	0.00
Total 5480 · Merchandising Sales	34.99	2,000.00	34.99	2,000.00	2,000.00
5485 · Michigan State Tournament Income					
5486 · Brackets	0.00		0.00		
5487 · Raffles	0.00		0.00		
5489 · Merchandise	0.00		0.00		
Total 5485 · Michigan State Tournament Income	0.00		0.00		
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	361.22		361.22		
5494 · Bowl For The Cure	0.00		0.00		
5495 · Coaching Clinic	0.00		0.00		
5497 · 50/50 Proceeds	6,246.00		6,246.00		
5490 · Miscellaneous revenue - Other	508.46	7,500.00	508.46	7,500.00	7,500.00
Total 5490 · Miscellaneous revenue	7,115.68	7,500.00	7,115.68	7,500.00	7,500.00
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	2,770.00		2,770.00		
5510 · Women's Tournament Entry Fees - O...	38,880.00		38,880.00		
Total 5510 · Women's Tournament Entry Fees	43,650.00		43,650.00		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	2,695.00		2,695.00		
5520 · Open Tournament Entry Fees - Other	35,465.00		35,465.00		
Total 5520 · Open Tournament Entry Fees	40,160.00		40,160.00		
5530 · Doubles/Mixed Tourn Entry Fees					
5531 · Mixed Miscellaneous Income	115.25		115.25		
5530 · Doubles/Mixed Tourn Entry Fees - Ot...	8,945.00		8,945.00		
Total 5530 · Doubles/Mixed Tourn Entry Fees	9,060.25		9,060.25		
5540 · Senior Tournament Entry Fees	5,100.00		5,100.00		
5550 · Junior Masters Entry Fees					
5551 · Jr Masters Sponsorship	795.00		795.00		
5550 · Junior Masters Entry Fees - Other	4,135.00		4,135.00		

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Total 5550 · Junior Masters Entry Fees	4,930.00		4,930.00		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	3,000.00		3,000.00		
5563 · 50/50 Youth	940.00		940.00		
5560 · Youth Tournament Entry Fees - Other	19,390.00		19,390.00		
Total 5560 · Youth Tournament Entry Fees	23,330.00		23,330.00		
5570 · Adult / Youth Entry Fees	1,885.00		1,885.00		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	1,500.00		1,500.00		
5582 · Queens Bracket Income	100.00		100.00		
5580 · Queens Tournament Entry Fees - Other	2,670.00		2,670.00		
Total 5580 · Queens Tournament Entry Fees	4,270.00		4,270.00		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,800.00		1,800.00		
5592 · Masters Bracket Income	730.00		730.00		
5590 · Masters Tournament Entry Fees - Oth...	14,400.00		14,400.00		
Total 5590 · Masters Tournament Entry Fees	16,930.00		16,930.00		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,500.00		1,500.00		
5602 · Sr Masters Bracket Income	645.00		645.00		
5600 · Sr Masters Tournament Entry Fee - O...	13,560.00		13,560.00		
Total 5600 · Sr Masters Tournament Entry Fee	15,705.00		15,705.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,500.00		1,500.00		
5612 · Super Sr Masters Bracket Income	430.00		430.00		
5610 · Super Sr Masters Entry Fees - Other	9,000.00		9,000.00		
Total 5610 · Super Sr Masters Entry Fees	10,930.00		10,930.00		
5620 · 500 Club Tournament Entry Fees	1,694.00		1,694.00		
5660 · Women's Series					
5661 · Women's Series Event 1	1,985.00		1,985.00		
5662 · Women's Series Event 2	1,865.00		1,865.00		
5663 · Women's Series Event 3	1,925.00		1,925.00		
5664 · Women's Series Event 4	1,355.00		1,355.00		
5665 · Women's Series Event 5	1,405.00		1,405.00		
5666 · Women's Series Event 6	1,955.00		1,955.00		
5668 · Women's Series Brackets	750.00		750.00		
5669 · Women's Series 50/50	410.00		410.00		
5670 · Women's Series Sponsorship	950.00		950.00		
5672 · Women's Series Banquet	45.00		45.00		
5673 · Men's Series	500.00		500.00		
Total 5660 · Women's Series	13,145.00		13,145.00		
Total 5500 · Tournament Income	190,789.25		190,789.25		
5680 · Michigan State Tournaments					
5681 · Michigan State Masters	0.00		0.00		
5682 · Michigan State Senior Masters	0.00		0.00		
Total 5680 · Michigan State Tournaments	0.00		0.00		
Total Income	1,156,607.20	951,668.00	1,156,607.20	951,668.00	951,668.00
Expense					
6560 · Payroll Expenses	1,439.54		1,439.54		
7000 · State / National Dues					
7061 · USBC Fees	477,311.00	471,981.00	477,311.00	471,981.00	471,981.00
7062 · USBC Youth Fees	10,331.00	9,250.00	10,331.00	9,250.00	9,250.00

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7063 · MSUSBCBA Fees	23,031.00	22,246.00	23,031.00	22,246.00	22,246.00
7064 · MSUSBCWBA Fees	12,313.00	12,765.00	12,313.00	12,765.00	12,765.00
7065 · Michigan State USBC Youth Fees	1,300.00	1,156.00	1,300.00	1,156.00	1,156.00
7067 · Michigan State USBC Fees	0.00	0.00	0.00	0.00	0.00
Total 7000 · State / National Dues	524,286.00	517,398.00	524,286.00	517,398.00	517,398.00
7100 · Member Programs					
7110 · Awards - program-related	28,233.75	30,000.00	28,233.75	30,000.00	30,000.00
7112 · Crystal Awards	4,155.75		4,155.75		
7115 · Banquet	1,666.25	1,000.00	1,666.25	1,000.00	1,000.00
7125 · Hall of Fame Expenses	0.00		0.00		
7135 · Bowling Showcase News	3,202.56	2,000.00	3,202.56	2,000.00	2,000.00
7140 · Promotion	3,022.00	5,000.00	3,022.00	5,000.00	5,000.00
7145 · RVP Expenses	212.50	500.00	212.50	500.00	500.00
7147 · Video / Bowling Showcase	23,288.29	20,000.00	23,288.29	20,000.00	20,000.00
7150 · Website Maintenance	420.00		420.00		
7155 · Yearbook	1,718.78	2,500.00	1,718.78	2,500.00	2,500.00
7160 · Member Handbook	25,887.67	25,000.00	25,887.67	25,000.00	25,000.00
Total 7100 · Member Programs	91,807.55	86,000.00	91,807.55	86,000.00	86,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	183,457.38	175,000.00	183,457.38	175,000.00	175,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7222 · State Tourn Embroidery Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	5,222.75	5,000.00	5,222.75	5,000.00	5,000.00
7240 · Employee Insurance	34,672.75	35,000.00	34,672.75	35,000.00	35,000.00
7245 · Retiree Insurance	10,800.00	10,800.00	10,800.00	10,800.00	10,800.00
7250 · Payroll taxes	23,484.31	26,000.00	23,484.31	26,000.00	26,000.00
7260 · Lane Inspectors Wages	4,060.00	8,000.00	4,060.00	8,000.00	8,000.00
7270 · Lane Certification Wages	4,822.00	4,000.00	4,822.00	4,000.00	4,000.00
Total 7200 · Salaries & related expenses	266,519.19	263,800.00	266,519.19	263,800.00	263,800.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	24,992.00		24,992.00		
7812 · Women's Tournament Lineage	10,062.50		10,062.50		
7813 · Women's Tournament Help	1,022.50		1,022.50		
7815 · Women's Tournament Awards	763.99		763.99		
7818 · Women's Tourn Squad Org/Misc	1,753.58		1,753.58		
7819 · Women's Tourn Staff Support	2,120.00		2,120.00		
Total 7810 · Women's Tournament Expenses	40,714.57		40,714.57		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	24,185.00		24,185.00		
7822 · Open Tournament Lineage	8,377.50		8,377.50		
7823 · Open Tournament Help	716.50		716.50		
7825 · Open Tournament Awards	764.01		764.01		
7828 · Open Tournament Squad Org/Misc	1,623.58		1,623.58		
7829 · Open Tournament Staff Support	1,768.00		1,768.00		
Total 7820 · Open Tournament Expenses	37,434.59		37,434.59		
7830 · Doubles/Mixed Tourn Expenses					
7831 · Doubles/Mixed Tourn Prize List	6,560.00		6,560.00		
7832 · Doubles/Mixed Tourn Lineage	1,632.00		1,632.00		
7834 · Doubles/Mixed Tourn Printing	110.00		110.00		
7838 · Doubles/Mixed Tourn Squad Org	220.00		220.00		
7830 · Doubles/Mixed Tourn Expenses - Other	414.00		414.00		
Total 7830 · Doubles/Mixed Tourn Expenses	8,936.00		8,936.00		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	2,860.00		2,860.00		
7842 · Senior Tournament Lineage	1,950.00		1,950.00		

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7843 · Senior Tournament Help	230.00		230.00		
7849 · Senior Tournament Staff Support	195.00		195.00		
Total 7840 · Senior Tournament Expenses	5,235.00		5,235.00		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	1,480.00		1,480.00		
7852 · Junior Masters Lineage	1,233.00		1,233.00		
7858 · Junior Masters Junior Gold Entr	600.00		600.00		
7859 · Junior Masters Staff Support	220.90		220.90		
Total 7850 · Junior Masters Expenses	3,533.90		3,533.90		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	8,930.00		8,930.00		
7862 · Youth Tournament Lineage	5,569.20		5,569.20		
7863 · Youth Tournament Help	768.75		768.75		
7865 · Youth Tournament Awards	946.05		946.05		
7867 · Youth Tournament Banquet	989.40		989.40		
7869 · Youth Tournament Staff Support	1,223.10		1,223.10		
Total 7860 · Youth Tournament Expenses	18,426.50		18,426.50		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	915.00		915.00		
7872 · Adult / Youth Lineage	975.00		975.00		
7873 · Adult / Youth Tournament Help	25.00		25.00		
7879 · Adult / Youth Staff Support	97.60		97.60		
Total 7870 · Adult / Youth Expenses	2,012.60		2,012.60		
7880 · Queens Expenses					
7881 · Queens Prize List	3,600.00		3,600.00		
7882 · Queens Lineage	612.00		612.00		
7889 · Queens Staff Support	95.00		95.00		
Total 7880 · Queens Expenses	4,307.00		4,307.00		
7890 · Masters Expenses					
7891 · Masters Prize List	14,200.00		14,200.00		
7892 · Masters Lineage	1,696.50		1,696.50		
7899 · Masters Staff Support	427.50		427.50		
Total 7890 · Masters Expenses	16,324.00		16,324.00		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	14,055.00		14,055.00		
7902 · Sr Masters Lineage	2,350.00		2,350.00		
7909 · Sr Masters Staff Support	388.50		388.50		
Total 7900 · Sr Masters Expenses	16,793.50		16,793.50		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	8,075.00		8,075.00		
7912 · Super Sr Masters Lineage	1,032.00		1,032.00		
7919 · Super Sr Masters Staff Support	315.00		315.00		
Total 7910 · Super Sr Masters Expenses	9,422.00		9,422.00		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	870.00		870.00		
7922 · 500 Club Lineage	928.75		928.75		
7929 · 500 Club Staff Support	109.50		109.50		
Total 7920 · 500 Club Expenses	1,908.25		1,908.25		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	8,820.00		8,820.00		
7942 · Women's Series Lineage	1,744.00		1,744.00		
7943 · Women's Series Cup prize list	2,100.00		2,100.00		

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7944 · Women's Series Banquet	225.00		225.00		
7947 · Men's Series Prize List	675.00		675.00		
Total 7940 · Women's Series Expenses	13,564.00		13,564.00		
Total 7800 · Tournament Expenses	178,611.91		178,611.91		
8100 · Non-personnel expenses					
8105 · Accounting fees	1,150.00	1,100.00	1,150.00	1,100.00	1,100.00
8110 · Christmas Party Expenses	1,076.58	1,000.00	1,076.58	1,000.00	1,000.00
8125 · Merchandise Inventory	0.00		0.00		
8130 · Office equip rental & repairs	6,963.71	8,000.00	6,963.71	8,000.00	8,000.00
8135 · Office Supplies	18,950.59	18,000.00	18,950.59	18,000.00	18,000.00
8140 · Postage, shipping, delivery	10,002.53	10,000.00	10,002.53	10,000.00	10,000.00
8150 · Telephone & telecommunications	3,862.86	4,000.00	3,862.86	4,000.00	4,000.00
8155 · Veterans Bowling	140.96	600.00	140.96	600.00	600.00
8160 · Mobile Application	720.00	800.00	720.00	800.00	800.00
8167 · Vehicle Registration Fees	136.00	150.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	1,123.81	2,400.00	1,123.81	2,400.00	2,400.00
8169 · Vehicle Gas	3,263.10	3,000.00	3,263.10	3,000.00	3,000.00
8171 · State Tournament Activities	0.00		0.00		
Total 8100 · Non-personnel expenses	47,390.14	49,050.00	47,390.14	49,050.00	49,050.00
8200 · Occupancy expenses					
8210 · Rent	30,132.00	27,000.00	30,132.00	27,000.00	27,000.00
8245 · Security	408.00	500.00	408.00	500.00	500.00
Total 8200 · Occupancy expenses	30,540.00	27,500.00	30,540.00	27,500.00	27,500.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	3,677.59	4,000.00	3,677.59	4,000.00	4,000.00
8315 · Delegate Expense	7,300.00	10,000.00	7,300.00	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	1,563.93	4,000.00	1,563.93	4,000.00	4,000.00
8325 · Lane Certification Mileage/Exp	3,194.94	2,000.00	3,194.94	2,000.00	2,000.00
8330 · Meeting Expense	1,651.72	1,500.00	1,651.72	1,500.00	1,500.00
8335 · President's Expense Account	1,672.95	1,500.00	1,672.95	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	19,061.13	23,000.00	19,061.13	23,000.00	23,000.00
8500 · Misc expenses					
8520 · Insurance - non-employee	3,238.00	1,700.00	3,238.00	1,700.00	1,700.00
8525 · Insurance - Workers Comp	978.00	1,500.00	978.00	1,500.00	1,500.00
8500 · Misc expenses - Other	0.00		0.00		
Total 8500 · Misc expenses	4,216.00	3,200.00	4,216.00	3,200.00	3,200.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	2,620.81	2,000.00	2,620.81	2,000.00	2,000.00
Total 8600 · Business expenses	2,620.81	2,000.00	2,620.81	2,000.00	2,000.00
Total Expense	1,166,492.27	971,948.00	1,166,492.27	971,948.00	971,948.00
Net Ordinary Income	-9,885.07	-20,280.00	-9,885.07	-20,280.00	-20,280.00
Net Income	-9,885.07	-20,280.00	-9,885.07	-20,280.00	-20,280.00